



# **Guide to Doing Business with China\***

## **The Embassy of the Commonwealth of The Bahamas Beijing, China**

**\*This Document is a compilation of basic information that may be useful to Bahamian nationals wishing to do business with entities in China. Users should note that this document does not make any recommendations with regard to prospective Chinese vendors or partners. It is imperative that users undertake the exercise of due diligence when deciding on Chinese entities with which to partner.**

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## **1. Focal Point: Ministry of Commerce of the People's Republic of China (MofCom China)**

You may wish to go to MofCom China's general webpage to access trade statistics, China's policies, trade disputes guidance, important announcements, relevant news, etc. Please see: <http://english.mofcom.gov.cn/>

## **2. Department of Foreign Investment Administration (FDI), Ministry of Commerce of the People's Republic of China (MofCom China)**

Before doing business in China, you may wish to do your due diligence by following the guidelines provided by the Department of Foreign Investment Administration (FDI), at <https://fdi.mofcom.gov.cn/EN/>

The Department of Foreign Investment Administration's webpage will provide some of the necessary steps to ensure that you are in compliance with Chinese commerce and business laws and regulations.

## **3. Relevant information on commercial and business laws and regulations can be found in subsections under MofCom China's Department of Foreign Investment Administration Webpage as follows:**

- Investment Project Information Database:

[https://project.mofcom.gov.cn/fdip\\_swb\\_xmkweb/business/controllers/home/index?language=e](https://project.mofcom.gov.cn/fdip_swb_xmkweb/business/controllers/home/index?language=e)

- Invest in China: <https://fdi.mofcom.gov.cn/EN/come.html>
- Invest Overseas: <https://fdi.mofcom.gov.cn/EN/go.html>
- Investment Promotion Agency (IPA): <https://fdi.mofcom.gov.cn/EN/CIPA.html>

- Complaints to FIE (Foreign Invested Enterprises):  
<https://fdi.mofcom.gov.cn/EN/Complaint.html>

#### **4. Foreign Investment Guide for China and Other Pertinent Information for commercial and business activities with China**

You may wish to begin with the “Invest in China” Subsection to access the **Foreign Investment Guide** for China and other pertinent information, as a foundation:

**Subsection “Invest in China” includes:**

- i) **The “Foreign Investment Guide of the People’s Republic of China” (direct link for year 2022’s Guide can be found here: [https://fdi.mofcom.gov.cn/resource/pdf/wx/2022\\_EN.pdf](https://fdi.mofcom.gov.cn/resource/pdf/wx/2022_EN.pdf))<sup>1</sup>;**
- ii) A news section highlighting relevant information you will need to know;  
<https://fdi.mofcom.gov.cn/EN/come-zonghe-list.html?comeID=0>
- iii) A general section providing an overview of China, its provinces and overall national strategy;  
<https://fdi.mofcom.gov.cn/EN/come-newzonghe.html?parentId=104&name=Country%20Overview&comeID=1>
- iv) A general section providing a summary on investing in China;  
<https://fdi.mofcom.gov.cn/EN/come-newzonghe.html?parentId=104&name=Country%20Overview&comeID=1#>

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<sup>1</sup> Please ensure that you consult the most recent issue of the “Foreign Investment Guide of the People’s Republic of China” which is updated annually. The Guide is usually found near the middle or bottom of MofCom China’s Department of Foreign Investment Administration homepage: <https://fdi.mofcom.gov.cn/EN/>

- v) A general section on the legal system for foreign investment in China;  
<https://fdi.mofcom.gov.cn/EN/come-newzonghe.html?parentId=124&name=An%20Introduction%20to%20the%20Chinese%20Legal%20System&comeID=3>
  
- vi) A general section on the procedures for business operation in China;  
<https://fdi.mofcom.gov.cn/EN/come-newzonghe.html?parentId=133&name=Procedures%20for%20Business%20Operation&comeID=5&Liindex=0>
  
- vii) A general section providing information for living in China as a foreigner (i.e. entry and residence, housing, education, medical services, and travel);  
<https://fdi.mofcom.gov.cn/EN/come-newzonghe.html?parentId=132&name=Foreign%20Nationals%20in%20China&comeID=4>
  
- viii) lists of approved businesses in China,
  - a) the latest list of China's top 500 companies (2021)  
<https://fdi.mofcom.gov.cn/EN/come-business.html?comeID=2>
  
  - b) the latest list of top 500 companies in the world (2021)  
<https://fdi.mofcom.gov.cn/EN/go-business.html>

## **5. Finding Commercial and Business Opportunities in China**

You may also wish to refer to the Department's subsection: "Investment Project Information Database" to find out more details on investment opportunities in China:

[https://project.mofcom.gov.cn/fdip\\_swb\\_xmkweb/business/controllers/home/index?language=e](https://project.mofcom.gov.cn/fdip_swb_xmkweb/business/controllers/home/index?language=e)

**It is advised to carefully review the Department's other subsections where necessary ("Investment Promotion Agency", "Complaints to FIE", etc.)**

- a) **Investment Promotion Agency of Ministry Commerce of China**  
<https://fdi.mofcom.gov.cn/EN/CIPA.html>
- b) **Complaints of Foreign Investment Enterprises**  
<https://fdi.mofcom.gov.cn/EN/Complaint.html>

**Note: While the summaries for each subsection on the Department's webpage are useful, please ensure that you thoroughly review the updated Foreign Investment Guide of the People's Republic of China.**

## **6. Due Diligence: How to Find Reputable Companies / Suppliers in China**

As there are countless of companies/suppliers in China, it's important to do business with Chinese companies/firms that have been verified by the Chinese side.

**Please contact MofCom China to verify the credentials of companies/firms you are considering to engage with. Only information from a Chinese government entity, such as MofCom, should be used for verifying a company. DO NOT RELY ON INFORMATION FOUND ONLINE!**

Americas and Oceania Countries Department of MofCom China  
Contact Telephone Number: +86-010-65198805/8821

## 7. Customs Related Matters:

For further information on customs regulations in China, please see:

<http://english.customs.gov.cn/>.

## 8. Two International Trade Expos in China that may be of interest are:

a) China Import and Export Fair

<https://www.cantonfair.org.cn/en-US/>

b) China International Import Expo

<https://www.ciie.org/zbh/en/>

## 9. Further Guidance and Clarification: People's Republic of China Embassy in The Bahamas

If you have any difficulty contacting the Ministry of Commerce of the People's Republic of China (MofCom China), you may contact the **Economic and Commercial Affairs Department** in the Embassy of the People's Republic of China in Nassau, Bahamas as follows:

Telephone: 242-3931960 or 242-3931029 ext 105

Email: [bf@mofcom.gov.cn](mailto:bf@mofcom.gov.cn)